

ALCON PARTNERS

Seeking Asset Light Freight Forwarders and 3PL Companies for Acquisition

Overview

A private equity owned third party logistics company is seeking strategic acquisitions that expand its geographic presence and add to its capabilities. The company has completed one acquisition and is seeking one or more over the next 12-18 months.

The company specializes in managing international supply chains for large, complex manufacturing and assembly operations, notably in the aerospace industry. The company differentiates itself through its strong management, financial resources, and sophisticated IT infrastructure. They are an ideal acquirer for a business owner seeking to exit while ensuring promising growth prospects for the business.

Acquisition Criteria

- Companies that provide third party logistics for international manufacturing supply chains. Services include:
 - Warehousing – 20k sq. ft. minimum
 - Freight Forwarding
 - International capabilities
 - NVOCC (optional)
 - Customs Brokerage (optional)
- Markets of highest interest include Seattle, Montreal, South Carolina, Los Angeles, and Texas, though other areas will be considered.
- Revenue : \$5 million to \$200m gross

Deal Structure

100% acquisition preferred. Current owner may continue with the business or leave after a transition period, at owner's discretion.

Contact

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