

ALCON PARTNERS

Corrugated Box and Packaging Manufacturers

Overview

A well regarded Private Equity firm is seeking acquisition or recapitalization opportunities in the specialty packaging and corrugated box industries. The investor seeks long-term relationships in which superior management remains to direct future growth. Our client has made successful investments in these industries and is looking for strategic acquisitions that will be complimentary to their current holdings.

Acquisition Criteria

In particular, we are looking for companies with the following characteristics:

- Specialty box and packaging manufacturers, preferably with minimum \$10M revenue, profitable, and located anywhere in North America.
- Manufacturers of packaging for cosmetics, food or drugs (human or animal), particularly packaging with performance characteristics. Greater than \$10M revenue and profitable, located anywhere in North America.
- Corrugated box manufacturers with greater than \$20M in revenue and located anywhere in North America.

Our clients seek to acquire significant interest in such businesses, with an emphasis on helping them grow rapidly.

Deal Structure

Buyout or recapitalization.

Key Services/ Location(s)

Contract manufacturing of corrugated and specialty packaging
U.S./Canada

Contact

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