

# ALCON PARTNERS

## **Collection and Waste Management Companies for Septic, Grease, and Wastewater (Non-Hazardous Liquid Waste)**

### **Overview**

An established and highly regarded private equity firm, with a strong track record of investing in manufacturing and industrial service related businesses, is seeking to acquire a new platform company.

The platform company will provide for the collection and processing of wastewater or grease from residential or commercial customers. Typically, wastewater is collected from septic systems, cesspools, or wastewater treatment plants. Grease is collected from internal or external grease traps, including restaurants or auto repair centers.

### **Acquisition Criteria**

Specific considerations:

- Companies with a fleet of vehicles and route-based deployment
- Residential or commercial customer base.
- End to end capabilities for collection and remediation of non-hazardous liquid waste.

Specific financial criteria are as follows:

- Revenue > \$15 million
- EBITDA \$3-30 million

### **Deal Structure**

Majority acquisition or recapitalization. Current management can remain and continue to run the business if they choose or exit.

### **Geography**

United States or Canada.

### **Contact**

Andrew Heitner  
305-720-2144  
andrew@alconpartners.com