

ALCON PARTNERS

Specialty Adhesives and Sealants

Overview

A well established Private Equity firm seeks niche companies involved in the manufacturer of specialty adhesives and sealants with revenue up to \$100 million that could serve as a strong platform to pursue add-on opportunities and new product development.

The firm has retained an operating partner who has run several successful businesses in the industry. The operating partner could be brought in to run the company on a day to day basis or join the company's board of directors if strong executive management is willing to stay on after a transaction.

Acquisition Criteria

The company is actively seeking a platform investment in specialty adhesives and sealants. A wide range of companies will be considered, but ideal target companies will have product offerings such as:

- Adhesives and sealants used in construction markets for:
 - Moisture control
 - Flooring
 - Tile/stone
- Adhesive products that substitute for traditional fastening products such as screws, nails rivets etc.
- Targets should have a minimum revenue level of \$10 million. Targets can be profitable and growing or can have balance sheet or operational distress.

Key Services/ Location(s)

Manufacturers of specialty adhesives and sealants, located anywhere in the U.S., Canada, or the Caribbean/Central America.

Deal Structure

Buyout or recapitalization.

Contact

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