

# ALCON PARTNERS

## Commercial Collection Agencies

### Overview

A well regarded private equity firm is seeking investments in or acquisitions of companies that provide commercial debt collection services. The firm is looking to build out a large national service provider with significant economies of scale through add-on acquisitions.

The firm has a \$600m committed capital fund and has had many successful acquisitions and roll-ups of financial services and business services companies.

The seller may choose to continue to work at the roll-up or exit and may also choose to retain equity in the roll-up or sell all equity for cash.

### Investment Criteria

- Services
  - Commercial/B2B debt collection
  - Small Business B2B debt collection
  - AR Management outsourcing
  - International debt collection
- Geography
  - Continental United States
- Size
  - Revenue over \$4m

### Deal Structure

- Acquisition, with opportunity to retain equity in the roll-up

### Contact

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