

COMMERCIAL COLLECTION AGENCIES

Overview

A well regarded private equity firm is seeking investments in or acquisitions of companies that provide commercial debt collection services. The firm is looking to build out a large national service provider with significant economies of scale through add-on acquisitions.

The firm has a \$600m committed capital fund and has had many successful acquisitions and roll-ups of financial services and business services companies.

The seller may choose to continue to work at the roll-up or exit and may also choose to retain equity in the roll-up or sell all equity for cash.

Investment Criteria

- Services
 - Commercial/B2B debt collection
 - Small Business B2B debt collection
 - AR Management outsourcing
 - International debt collection
- Geography
 - Continental United States
- Size
 - Revenue over \$4m

Deal Structure

- Acquisition, with opportunity to retain equity in the roll-up

Contact

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