



Crane Services Companies

Overview

A highly regarded and well-funded private equity firm is seeking to acquire a majority equity position in a company that provides inspection, repair, and/or training services for cranes, with an emphasis on overhead cranes for industrial use.

The firm prefers to work with founder, family, and entrepreneur owned businesses. They seek to partner with existing ownership and management and to enhance growth via M&A activities and strategic guidance. The firm has a committed \$500m fund and has successfully invested in industrial and commercial service businesses for 50 years.

Investment Criteria

Specific criteria for investment are as follows:

- Services for industrial cranes, with an emphasis on overhead cranes:
 - Installation
 - Inspection
 - Repair
 - Regular maintenance
 - Training – crane use or crane inspection and certification
- Geography
 - Continental United States or Canada
- Size
 - Annual revenue between \$20 million and \$200 million
 - Smaller companies will also be considered

Deal Structure

- Majority recapitalization providing a liquidity event for existing owners as well as ongoing equity participation

Contact

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