



Loading Dock and Overhead Door Service Companies

Overview

A highly regarded and well-funded private equity firm is seeking to acquire a majority equity position in a company that provides installation, repair, and maintenance services for loading docks, loading dock equipment (especially dock levelers), and overhead doors or other equipment involved in commercial or industrial shipping and receiving.

The firm prefers to work with founder, family, and entrepreneur owned businesses. They seek to partner with existing ownership and management and to enhance growth via M&A activities and strategic guidance. The firm has a committed \$500m fund and has successfully invested in industrial and commercial service businesses for 50 years.

Investment Criteria

Specific criteria for investment are as follows:

- Installation, maintenance, and repair services for products essential to the shipping and receiving functions at industrial buildings:
 - Loading docks
 - Dock levelers
 - Overhead doors
- Geography
 - Continental United States or Canada
- Size
 - Annual revenue between \$20 million and \$200 million
 - Smaller companies will also be considered

Deal Structure

- Majority recapitalization providing a liquidity event for existing owners as well as ongoing equity participation

Contact

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