



Flooring Services for Multi-Family Dwellings

Overview

A highly regarded and well-funded private equity firm is seeking to acquire a minority or majority equity position in a company that provides flooring services or property installation, maintenance, or restoration services for multi-family dwellings.

The firm prefers to work with founder, family, and entrepreneur owned businesses. They seek to partner with existing ownership and management and is prepared to play an active role in board level strategy and M&A activities. The firm differentiates itself from other private equity groups through its flexible approach to each investment, tailoring its investment structure, timeline, and ongoing role to fully align with existing owners and managers.

Investment Criteria

Specific criteria for investment are as follows:

- Installation, maintenance, or restoration of flooring for multi-family or commercial buildings
 - Carpet
 - Wood
 - LVT or other Vinyl
 - Emphasis on companies that provide move-out/move-in renovation or re-installation
 - Flooring services for other commercial or niche markets, such as education, hospitality, government, and healthcare.
- Geography
 - Continental United States or Canada
- Size
 - Annual revenue between \$20 million and \$200 million
 - Smaller companies will also be considered

Deal Structure

- Minority or majority recapitalization providing a liquidity event for existing owners
- Material ongoing economic participation by existing owners or management

Contact

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