



Industrial and Other Commercial Cleaning Services

Overview

A highly regarded and well-funded private equity firm is seeking to acquire a minority or majority equity position in a company that provides industrial cleaning services or other cleaning and janitorial services to commercial clients.

The firm seeks to partner with existing ownership and management and is prepared to play an active role in board level strategy and M&A activities. The firm differentiates itself from other private equity groups through its flexible approach to each investment, tailoring its investment structure, timeline, and ongoing role to fully align with existing owners and managers.

Investment Criteria

Specific criteria for investment are as follows:

- Services may include
 - Industrial cleaning services, including specialized cleaning for food processing or other manufacturing and industrial environments
 - Dust remediation, warehouse cleaning, and HVAC cleaning services
 - Commercial kitchen cleaning services
 - Office cleaning and janitorial services
 - Carpet and floor care
 - Window & pressure washing
 - Property management services
- Geography
 - Continental United States or Canada
- Size
 - Enterprise value between \$30 million and \$300 million
 - Smaller companies will also be considered as potential future acquisitions

Deal Structure

- Minority or majority recapitalization providing a liquidity event for existing owners
- Material ongoing economic participation by existing owners or management

Contact

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