



Manufacturing Firms in Northern New England

Overview

A highly regarded Boston-based private equity firm is seeking to invest in or acquire a manufacturing company based in Northern New England.

Companies involved in chemical manufacturing or electronic component manufacturing are of particular interest, though the firm seeks any companies with differentiated product offerings and strong manufacturing capabilities.

The firm has retained a senior executive with a track record of successful growth who will assist in the transaction and can play an ongoing role in the management of the business or at the board level.

To that end, existing management may stay with the business or exit after the transaction closes, and the firm will tailor its investment to ensure a capital structure and investment horizon that fully aligns with the objectives of existing ownership and management.

The firm and the executive have long standing ties in Northern New England and seek to support businesses based in New Hampshire, Vermont, Southern Maine, and Northern Massachusetts.

Investment Criteria

Specific criteria for investment are as follows:

- Manufacturing Companies
 - Differentiated or highly engineered products
 - Chemicals/specialty chemicals
 - Adhesives and sealants
 - Electrical components
- Ownership
 - Founder, family, or employee owned
 - Corporate divestitures
- Geography
 - Northern New England
 - NH, VT, Southern Maine, Northern Massachusetts
- Size
 - Revenue over \$15m

Transaction Structure

- Buyout or majority recapitalization, providing a partial liquidity event for existing ownership and/or to meet other current or future capital needs of the business
- Material ongoing economic participation by existing owners or management, if desired

Contact

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