

ALCON PARTNERS

Remediation Services – Water, Mold, and Disaster

Overview

A well regarded private equity firm is seeking investments in or acquisitions of companies that provide water and mold remediation services or similar services such as fire, storm, disaster, or environmental damage clean-up.

The firm is looking to build out a large national service provider with significant economies of scale through add-on acquisitions.

The firm has a \$600m committed capital fund and has had many successful acquisitions and roll-ups of commercial and residential services businesses. It currently owns a residential plumbing and HVAC services company and envisions that company providing referrals to the remediation business

The seller may choose to continue to work at the roll-up or exit and may also choose to retain equity in the roll-up or sell all equity for cash.

Investment Criteria

- Services
 - Residential water and mold remediation
 - Commercial/industrial water and mold remediation
 - Fire damage remediation and restoration
 - Storm damage clean up and remediation
 - Trauma, Disaster, or Environmental clean up
- Geography
 - Continental United States or Canada
- Size
 - Revenue over \$4m

Deal Structure

- Acquisition, with opportunity to retain equity in the roll-up

Contact

Andrew Heitner, andrew@alconpartners.com, 305-720-2144