

DATA SCIENCE / ARTIFICIAL INTELLIGENCE COMPANIES

Overview

A well-funded private equity firm has retained Alcon Partners to help them identify data science or artificial intelligence companies for investment or acquisition.

The firm is interested in companies that assist their clients in capturing, organizing, or analyzing data or using artificial intelligence to interact with data to solve critical business issues. The companies are services focused, but may have built tools and technologies that support the services they provide.

Of specific interest are companies that serve the financial services, healthcare, and insurance industries.

Our client intends to provide liquidity to founders and accelerate the company's growth through investment of capital and acquisitions of additional companies.

The seller may choose to continue to work at the company or exit and may also choose to retain equity in the company.

Investment Criteria

Specific criteria for investment are as follows:

- Core Offerings – any of the following:
 - Data Engineering
 - Data Science
 - Data Warehousing and Data Lakes
 - Artificial Intelligence
 - Predictive Analytics
 - Machine Learning
- Geography
 - Companies should be headquartered in North America
- Size
 - Greater than \$4M in adjusted EBITDA

Transaction Structure

- Buyout or majority recapitalization
- Material ongoing economic participation by existing owners or management, if desired

Contact

Andrew Heitner, andrew@alconpartners.com, 305-720-2144