

Managed Wifi Companies

Overview

A well regarded private equity firm is seeking to acquire or invest in a company that provides managed Wifi or Wireless as a Service (WaaS). Customers can be MDUs (multi dwelling unit or housing complex), retail locations, hospitality, or other businesses that benefit from offering Wifi to their customers.

The firm has invested in a company that distributes networking equipment and offers LTE service for industrial customers and seeks to enhance their offerings by acquiring or investing in a managed WiFi company.

The firm has a \$800m committed capital fund and has had many successful acquisitions of technology businesses.

The seller may choose to continue to work at the roll-up or exit and may also choose to retain equity in the roll-up or sell all equity for cash.

Investment Criteria

Services

- Managed Wifi or Wireless as a Service (WaaS)
- Customer base:
 - MDUs
 - Retail locations
 - Hospitality
 - Other businesses that benefit from offering Wifi to their customers

Geography

Continental United States

Size

Revenue over \$4m

Deal Structure

Acquisition, with opportunity to retain equity in the roll-up

Contact

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